

ALTANA accompanied the shareholder-managers of the RETIS SOLUTIONS Group for the sale of the entire capital of the company to the Novarc Group.

Historical actor on the market of the materials intended for the distribution of low and medium voltage energy, the RETIS SOLUTIONS group accompanies in France and internationally the principal French groups present in the distribution of energy, the telecom networks and the railroad.

Organized around two production sites, AFELEC based in Saint-Sulpice-la-Pointe (81) and DERVIEUX based in Echirolles (38), the RETIS SOLUTIONS group designs, manufactures and markets metal supports and accessories for energy transport networks, fixing accessories, metal supports and fittings for railway, metro and tramway networks, and has also been present since the year 2000 on the mobile telephone market through the design, manufacture and installation of pylons and accessories.

With a team of 145 employees, the group achieved in 2020 a turnover of more than 36 M€, and benefits from strong development potentials on the years to come: renewal and upgrading of infrastructures (energy, railways), deployment of telecom networks, in particular via the development of 4G, the future 5G and the following technologies.

ALTANA assisted the management-shareholders of the Retis Group in their project to sell to the Novarc Group, a company specialized in the manufacture and marketing of safety and personal protection equipment for the electrical industry (Energy division), as well as in the marketing of automotive maintenance products (Motion & Industry division).

Through this operation, ALTANA demonstrates once again its expertise in assisting its clients in their strategic operations.

ALTANA's project team, which accompanied the sellers in this transaction, was led by Bruno NOGUEIRO, Corporate M&A partner, and includes Arthur BOUTEMY and Léonie BONTOUX, Corporate M&A lawyers.

The firm LAMY LEXEL (Michel MASOERO, Julie THOMAS, Loussiné KARAHISSARLIAN) accompanied the Novarc Group.

ABOUT ALTANA

Altana is a multi-practice law firm founded in 2009. The firm's teams of 80 lawyers and legal advisers, including 22 partners, favor a cross-disciplinary approach to expertise and sectors. Altana's teams assist French and foreign companies, as well as their managers, in dealing with high-stakes technical or strategic cases, particularly in the most regulated sectors: Banking Energy, Life Sciences, TMT (Technology-Media-Telecommunications).

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